

Developing New
Business with
prospects

Brokering out and
Procuring carriers for
customer's freight.
Establishing carrier
relationships

Directing Account
Services Teams and
growing customer
accounts

Business Development
/Customer Sales

Operations

Account Leads/ Managers

Carrier Procurement

OVERDRIVE
LOGISTICS INC

Account Services

Dispatch & Traffic
Coordinators/ Lead

Serving customers, entering
orders, setting appointments
and handling detention and
delays

Dispatching drivers, updating
arrival and delivery times,
handling driver delays